## UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF TEXAS CORPUS CHRISTI DIVISION

) CASE NO: 2:13-CV-00242
) CIVIL
) Corpus Christi, Texas
) Thursday, April 3, 2014
) (1:28 p.m. to 2:24 p.m.)

## CIVIL MOTION HEARING

BEFORE THE HONORABLE NELVA GONZALES RAMOS, UNITED STATES DISTRICT JUDGE

Appearances: See Next Page

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Case 2:13-cv-00242 Document 83 Filed in TXSD on 04/14/14 Page 2 of 47 **APPEARANCES FOR:** Plaintiffs: DAVE J. MOULTON, ESQ. Bruckner, Burch, P.L.L.C. 8 Greenway Plaza Suite 1500 Houston, TX 77046 Defendants: DANIEL DOUGLAS PIPITONE, ESQ. KENNETH WAYNE BULLOCK, II, ESQ. Munsch, Hardt, Kopf, and Harr, P.C. 700 Milam Suite 2700 Houston, TX 77002 Also present: Gary Mills

## 1 Corpus Christi, Texas; Thursday, April 3, 2014; 1:28 p.m. 2 (Call to Order) THE COURT: Court calls Cause Number 2-13-242, Hansen 3 versus Total Screen Solutions, et al. Plaintiff will announce 4 5 for the record. 6 MR. MOULTON: Yes, your Honor. David Moulton for the 7 plaintiffs. MR. PIPITONE: Your Honor, I'm Dan Pipitone for the 8 9 defendants, and if I may, your Honor, one of the defendants, 10 Gary Mills, is here, if I can introduce him to the Court. 11 **THE COURT:** Okay. Good afternoon. 12 MR. MILLS: Glad to meet you, your Honor. 13 THE COURT: Nice to meet you. You can have a seat. 14 We've had a hearing on the motion for conditional 15 certification, I quess a little over two weeks ago, and I've 16 received some further briefing, which I -- I did consider. Is 17 there anything further on that motion from the plaintiffs? 18 MR. MOULTON: On the motion for the conditional 19 certification? Yes, your Honor. We'd like to cover a few 20 things --21 THE COURT: Okay. 22 MR. MOULTON: -- if that's all right. 23 THE COURT: And I don't need a rehash, and a lot of 24 the briefing that was provided was repetitive and cumulative 25 argument, but I did look at everything already, so if you want

staffing company. They are providing these solids control technicians to the rigs to remove the solid portion out of the drilling fluid. These workers work on the side of the rig and, you know, the -- the Family Medical Leave Act has this reg., it's also by the Department of Labor and uses the same standard for employment as the FLSA. And they found in these situations joint employment will ordinarily be found to exist when a temporary placement agency supplies employees to a second employer.

Now, when you get to conditional certification, which is the stage that we're at, courts routinely do not go into the details of the economic realities test to find out, you know — to make a determination either way. What they're looking at is to see if they're similarly situated. And in this case we do have them similarly situated. They're classified the same way without regard to which oil company they're assigned to; they're paid the same way; they have the same job duties. It's a very lenient standard.

At this point discovery is very limited. We've only had some initial paper discovery. There is a pending motion to compel to help get that initial set done. There has only been one deposition. And what we're asking here is the Court to notify the employees, let them know about this case, give them the chance to join.

Now, when you look at joint employment situations,

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when you go to companies that are actually staffing companies like the company that was mentioned in that req., there's these -- they'll send you these charts and explain how their business works. So, usually your staffing companies are called PEO's, or professional employment organizations, and they have a deal with an employee and also a deal with a customer, the worksite employer. And normally when they're assigned to a worksite employer the worksite employer provides direction and control, determines compensation and conducts performance reviews, just (indiscernible) the general situation here. And the PEO, or the staffing company, handles the administration; payroll and benefits, provides HR services, and assists with employer compliance. Like we just read in the req., this situation ordinarily will cause a joint employment situation where the employee is an employee of both the staffing company and the client worksite employer. So, that's the general situation you have that you will find employment, as an ordinary course of a matter.

Now, if we just modify this chart to more like our situation, the sit hands have a relationship with Total Screen Solutions. They also have a relationship with the oil company because they're working on the oil company site. But we know from *Gray versus Powers*, which was cited in our brief, that the Court has to look at each relationship. These sit hands may be employed by both. We -- we're not asking the Court to evaluate

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the oil company relationship. We haven't sued the oil companies; they're not here. We're not -- whether or not there are some elements there that are -- that relate to sit hands is not part of the analysis of whether sit hands independently -if I can get this pen to work -- are employees of Total Screen Solutions, because that's the issue. And when we look at the Total Screen Solutions relationship with the employees, we see that Total Screen Solutions, in fact, administers payroll and benefits; they handle all of the payroll. They process payroll; they issue checks. There is nothing odd or irregular about this -- about their -- their pay. They turn in the -they call them invoices. It's a little bit grayed out at top, but you can see January 31st; these invoices submitted bimonthly. And they're just simple; they're sent right to bills to do -- Total Screen Solutions with the total amount, and then Total Screen Solutions handles the checks, pays them. Total Screen Solutions does the hiring and firing. The oil company has nothing to do with hiring and firing in this case. The managers of Total Screen Solutions do that. They all -- the managers of Total Screen Solutions also provide the follow-up and go out and visit, and they also send service techs to visit and -- and handle problems with the -- and complaints with the sit hands. Total Screen Solutions also assists the oil company with compliance. They -- they make sure the workers have required certifications and are safety

- 1 trained. Total Screen Solutions determines compensation, not
- 2 | the oil company. I move them over here because they -- the oil
- 3 company is not doing that in our case. And Total Screen
- 4 | Solutions also does performance reviews. Total Screen
- 5 | Solutions fires people; it talks to them when they think
- 6 they're making mistakes.
- 7 These are -- these are the things that we're finding
- 8 out in discovery. And, so, the employment factors as between a
- 9 joint employment situation stack up on Total Screen Solutions.
- 10 Under the reg., just the three green ones would have been
- 11 enough; but we have more.
- Now, determines direction and control; that's the
- 13 | issue that seems to be the hottest issue between us. Total
- 14 Screens claims that because the sit hands are working on the
- 15 | oil site on a rig that just the oil company is the only company
- 16 | that's providing the direction and control. But that's not
- 17 | accurate, because there's more to control than just saying we
- 18 | need -- you know, "We need you to move that pile of cuttings,"
- 19 or, you know, "You can go now because we're not going to be
- 20 drilling for a little while." And the elements of control that
- 21 | we see that are -- only come from Total Screen Solutions are
- 22 the sit hands are hired directly by the Total Screen Solutions
- 23 managers. TSS trains its new sit hands; it assigns them to a
- 24 more experienced hand. The managers are assigned -- I'm sorry;
- 25 | the managers assign the sit hands to work on particular rigs,

assign them as either a day or night hand. And these rigs operate 6:00 to 6:00. If you're up -- if you're assigned a day hand, you're working 6:00 a.m. to 6:00 p.m. If you're assigned a night hand, you're working from 6:00 p.m. to 6:00 a.m. So, you're automatically told your schedule.

TSS does not allow them to work for other companies. That's a very significant control factor. They're not allowed to refuse rig assignments. You know, in our original motion Lauterbach testified about how — the main plaintiff testified about how he was fired for refusing a rig assignment. The managers, TSS managers, have the power to hire and fire sit hands and regularly exercise that authority. Their declarations talked about several instances where sit hands were fired.

The sit hands maintain that they're required to remain on the site unless given permission to leave. Now, apparently, sometimes a commission does come from the oil company, like if they're not -- you know, if they are -- if they need something from town or if they're not drilling and you can let them leave, they have -- they have permission from Total Screen Solutions that if that's the case they can go.

The managers and the service techs are making regular visits. It's usually about once or twice a week -- I'm sorry; once every week or two that they get a visit from Total Screen Solutions, and Total Screen Solutions will restock them with

all their materials, restock their supplies, and point out things they missed.

Total Screen Solutions requires the sit hands to fill out these daily report forms. And this is a form created by Total Screen Solutions that tells them exactly what they need to report. And these guys will write on here. This is from Michael Guthrie, one of the opt-ins, and says he's monitoring equipment, cleaning the screens, washing a track hoe; he -- again, monitoring the equipment, washed the screens and pump recovery tank, greased all the centrifuges and pumps, load trucks. He also details the number of screens that were used, and all these screens, all this equipment, is provided by Total Screen Solutions.

He is given -- to bill the exact costs right there, he is given a price list. Now, here we go. He was given a price list; Total Screen Solutions price list. Centrifuges, \$400. Dryer shakers, \$200 each day. Service techs, \$600 a day. Open top tank, \$65 a day. The rig shaker screens, \$350 a day. Vortex dryer shaker screens, 410 each. The manager's phone number is at the bottom of this, Nick Mills. He's one of the owners. These are prices set by Total Screen Solutions. They control the profit, the economic opportunity here, because if a guy is in business for himself providing solids control equipment, he would have his own price list and provide his own stuff. But that's not the case. Total Screen Solutions

provides everything.

Total Screen Solutions also sets the pay rates. Now, you know, we have conflicting opinions about this. People ask for raises, and sometimes they get them. That's just like with TSS. Now, what's not -- what's -- and, so, whether you call it a negotiation or whether you call it just asking for a raise and getting a raise, I don't think is really significant. What I think is more significant is that once one of these workers gets a raise, he stays at that rate from rig to rig. He does not have to renegotiate his price -- his -- his day rate every time he moves. It stays that way. And that's because Total Screen Solutions is setting these and approving them. The oil company doesn't care what they're getting paid. All they care about is the price that they have to pay Total Screen Solutions for having that guy out there.

Total Screen Solutions did not allow the workers to hire people to work in their stead; they did not allow them to even choose their -- their relief work. They can't hire their own workers and kind of expand out underneath Total Screen Solutions. They have to provide their work personally.

Now, Total Screen Solutions, the -- you know, that price list we showed here, our guys testified to what they believe the cost of these different things are. And they think that that -- they think it's in the hundreds of thousands of dollars. And there's -- some of the things that TSS provides

aren't on this list, like the track hoes and things like that,
which are, you know, big pieces of equipment. They think it
runs about 700 to 750 thousand dollars' worth of equipment, and
the sit hands don't really provide anything. Total Screen
Solutions even provides safety equipment for them. They are
like employees in the sense that they have to pay for gas to

7 get out to the site. They may occasionally buy a wrench, but

this is -- there is nothing specialized that they need for

their job; it's mostly just be there.

Plaintiffs are also not responsible for exercising initiative in a business sense. I mean, they're not the ones out there getting the clients. That's what Total Screen Solutions does. Total Screen Solutions gets the companies to contract with them to provide the sit hands. The sit hands don't do that. All they -- sit hands get a call from Total Screen Solutions and they go. That's what they do. So, this is similar to Hopkins versus Cornerstone America. Total Screen Solutions controls the -- the meaningful aspects of the business model such that the sit hands cannot -- they're not their own economic entities, they're not separate.

Now, the control factors we just talked about; all those control factors don't matter about what oil company you're assigned to, doesn't matter which company man is out there, doesn't matter what he's -- what that company man is telling you or not telling you what to do. And -- and, again,

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    that's just like Gray versus Powers requires the Court, if
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    we're going to go in this analysis, it's going to -- it
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    requires the Court to look at the -- the employment
    relationship that's alleged, which is the sit hands and Total
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    Screen Solutions. And, so, what oil company men say apart from
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    that just isn't part of this; it's a distraction. That's the
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    reason why most of the cases you'll see don't go into a whole
    lot about what some third party that's not before the Court is
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    telling the workers, is because they're doing their job right,
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    which is to look at the relationship that's alleged, the
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    employment relationship that's alleged.
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              Now, let's see. One of the things that's -- that I
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    think is really a key thing here, too, is that the sit hands
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    have worked for Total Screen Solutions for years. You know,
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    Plaintiff Lauterbach was asked in his deposition:
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              "Was there ever a time that you considered working
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              for another company that provided the same
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              type of --"
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              And he interrupts: "No."
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              "-- opportunity that Total Screen Solutions
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              provided?"
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              He says:
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              "I never called another company, never talked to
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              another company, other than Stage Three when we got
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              kicked off 43, asking me to go work for them when
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1 they would keep me on 43 running their equipment." 2 But then that never panned out. So, during the time he worked for Total Screen Solutions, it was not only a long 3 time; it was exclusive. And that's what the courts are looking 4 5 at when you -- when you evaluate permanency. He's also on call all the time. Once they -- he's asked: 6 7 "Okay. Well, once they set his time, how soon would you have to go?" 9 We're talking about how soon he has to go out and be 10 at the riq. And his answer is: 11 "As soon as the rig was ready for us." 12 "Okay. Right. Then, how much lead advance notice? 13 "Did I need? 14 "Yeah. "They could call me that hour, and within two or 15 16 three hours I'd be on the road heading that way." 17 The sit hands are not responsible for lost or damaged 18 equipment. There is no loss for downtime. There is no 19 opportunity for them to shop for lower prices and charge more 20 because they don't provide the materials, the consumables, the 21 equipment. There is no bidding process for the sit hands. 22 They have constant day rates. And like we talked about before, 23 prices are already set by Total Screen Solutions. So is the 24 location. The location is set by Total Screen Solutions, and 25 that's important because to the extent that you may look at

1 whether or not gasoline is considered a business investment in 2 solids control, which we don't think it is, but to the extent 3 that a court would be looking at that, if Total Screen Solutions sets the place where you're going to work, that 4 5 will -- that has the biggest effect on the amount that you will 6 have to pay in gas and other costs to get there. And, you 7 know, these sit hands don't even have to provide lodging. They have no skin in the game. The only skin they have is, is to work a day and get paid, which -- which is just like an 10 ordinary employee. 11 This isn't really skilled work. There are guys that, 12 you know, that have been -- testified that -- well, that have 13 come up in the testimony that used to be pizza delivery guys, 14 and they have no experience in the oilfield, and they show up 15 and they can run these machines. So, let's look at some 16 deposition testimony. 17 "So, there can be a pretty big difference in the 18 knowledge and the skills and experience between the 19 sit hands, the day hands, and night hands?" 20 That's the question. 21 "There could be, but it didn't take much experience, 22 I mean, to run these machines; it really didn't. 23 you had to do was start them and run them. 24 course, Don and them told us how to run them. 25 mean, it didn't take much to run them. All you had

to do was start them."

Now, how to run them was a whole other game; to do the job didn't take much. I mean, the hardest thing probably about it for these hands was running the track hoe. That could -- they could be -- and, then, another question:

"They could be a day trader on the stock market if they wanted; they could be a pizza delivery boy, like we had a couple of those."

"That were sit hands? That they were -- that's what they were doing?

"Yeah, they were pizza delivery boys beforehand."

So, we're not talking -- you know, I think on -- when you're looking at the kind of oilfield workers, welding has not been held to be skilled unless it's pipeline welding, which is, I think, semi-skilled. Running solids control equipment is -- is like welding or less skilled.

Now, we can look at the other aspects of this relationship, too; for example, whether or not it's integral. Total Screen Solutions is a screen solutions company. They provide the screens and they provide the people to get drilling fluid cleaned up. And that's exactly what the sit hands do. They do Total Screen Solutions' business. They are integral into that. They -- Total Screen Solutions also provides advertising, marketing, insurance. Sit hands provide none of that. All of these things that we're talking about don't have

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- 1 anything to do with whether a company man tells you to clean 2 that up, do this, go home. Those are not -- those are, like, day-to-day supervision items, which is expected from a worksite 3 employer, but are not required as part of the analysis between 4 5 sit hands and Total Screen Solutions, in fact, have nothing to do with it.
  - So, we looked at -- you know, we've pointed out several cases where -- basically, it's going to be a staffing company case is where you're going to see this situation. we detailed some of those. I think Heeq versus Adams-Harris -it's a case that our firm did in front of Judge Rosenthal. That one's a interesting case because Heeg -- or Adams-Harris was a staffing company. And that staffing company assigned these, basically, folks that did sort of accounting bookkeeping work to work at all sorts of clients' locations, in their locations, subject to the control of the people in those locations. It's not just about that they're in different places; they're actually working the hours and the -- and the job duties that the clients want. And there's still conditional certification granted there, and part of the reason why is, not only did Judge Rosenthal not really get into the economic realities factors, but she also recognized that what's happening outside of the analysis between whether or not they're employees of this company or not doesn't impact that analysis, because we're not alleging a joint employment

relationship. And even if we were, *Gray versus Power* says we'd still have to look at the individual relationship. We'd have to look at how sit hands relate to TSS.

Honor handled. In that case the opinion for granting conditional certification, as the defendants pointed out, doesn't exactly state -- say why, but when you look at the facts, it's very similar. We have workers assigned to multiple hospitals, have to follow those hospitals' procedures, those hospitals' hours, subject to those -- those hospitals' direction and control. And that wasn't part of the analysis about for conditional certification, because the analysis is whether or not the -- the workers were similarly situated with respect to the employer at issue, which is Emcare.

Solis versus Gate Guard. I think that's an interesting case. That case started with the Department of Labor doing an investigation and bringing an action to recover the overtime for all of these gate guards. The Department of Labor can basically bring, like, a Rule 23. They get to represent everybody. They brought it in -- in Corpus. And about the same time, because there had been a bad ruling for gate guards in Victoria, the Gate Guard company sued for a declaratory action, that they were complying with the FLSA in Victoria, got the case yanked out of Corpus and into Victoria so that all of it was combined. But it wasn't a case on

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conditional certification, but what it was, was a class-wide determination on the merits at summary judgment for workers who are, in this aspect, similar, but they're assigned to different oil companies and subject to their rules and their hours.

Okay? And that court made that determination that they were all actually not employees without considering that, because that wasn't the analysis. The analysis was not what the company men do or don't do; it's about whether or not with respect to Gate Guard were they employees.

Now, we've also seen a similar situation come up with the catastrophe cases in the Eastern District of Louisiana, in Prejean. It's the same issue. The defendants are saying: look, all these oil spill workers are part of this emergency management system and they are -- depending on where they're assigned to, they have to listen to these different companies, whether it's Coast Guard or if it's, you know, Swift or these -- the response group, or these other companies that were also involved in the spill. And the court didn't go into that. That's not the relationship before the court. The court looked at what control does exist between Prejean and the class members and O'Brien's, which was the employer at issue, and found that there were some control issue -- control factors that were common. And that's the reason why you see that in the opinion, that they say they were controlled by O'Brien's. And you could -- the Court can do the same thing here, can look

at sit hands are controlled by Total Screen Solutions in the fact -- in the ways that we've talked about.

Lima is the same sort of situation. You have all these subcontractors underneath a general contractor, and you have a couple guys underneath one of them who are suing the general contractor. And the court issues notice because the court found it's likely -- which is the standard of conditional certification -- it's likely that these other ones, even if they're subject to the rules and regulations or contracts of other subcontractors, that they'll be treated similarly. Because at the conditional certification stage we're not talking about a final decision that they're conditional -- that they are similarly situated. All it is is a preliminary one. That's why it's called conditional.

Now, at the end of discovery, when we've had time to flush out all of the facts and do all the depositions, get all the written discovery, then the defendants can, you know, make their motion for decertification. At that point the court makes a final determination of whether or not they're conditionally certified. At this point it's just: Is it they're likely to be similarly situated; it is have they raised enough evidence to show that there is a -- that there is a likelihood here that they could be similarly situated.

Daugherty versus Encana Oil and Gas. It's the same kind of thing. It's a staffing company. Staffing company --

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actually, it's an oil company using many, many staffing Now, there companies, 40 of them, to provide oilfield pumpers. are huge differences among these staffing companies. them had different pay arrangements, they operated under different contracts, they received different portions the staffing companies charges the oil company, some were classified as employees, some as independent contractors, some may have received overtime, some may have not. But the court looked at that situation and found that because -- the court was focusing on whether or not the oil company was engaging in a pattern or practice of not paying overtime by using these subcontractors. And at that early stage, you know, before all of the facts were before the court, the court says, well, yeah, they're -- they're similarly situated because they're not paid overtime and they're doing similar job duties. And, you know, through discovery we'll find out if there are differences that would merit decertification. The Mr. W. Fireworks case. The Mr. W. Fireworks case

The Mr. W. Fireworks case. The Mr. W. Fireworks case nobody is saying that that's a strict seasonal test. In Mr. W. Fireworks, those fireworks stand operators worked two seasons a year. Or sometimes they only worked one and never came back. But it was like a 13-day New Year's and Christmas season, and a July 4th season lasts only 11 days. And if they worked both seasons, they would have been worked -- they would have worked 24 days the entire year for Mr. W. and earning their income

1 somewhere else, apparently. But the fact that, you know, 2 the -- the fireworks -- or Mr. W. tried to say: There's these super short, you know, time periods that they're working for 3 us, so they're temporary employees. And the court said no. 4 5 The Fifth Circuit said, no, they're full-time employees because 6 they're working the season. We have to look at the 7 operational -- or the intrinsic operational characteristics of 8 the fireworks industry in Mr. W. And that is it's two short 9 seasons, and if you work the season, you're a permanent 10 employee. 11 Now, what Mr. W. is telling us is to look at the 12 intrinsic operational characteristics of the oil industry. And 13 the reality is, is that rigs go to a location, they rig up, 14 they drill until they're done, they rig down until the next 15 job. And that's what sit hands do. They get called when it's 16 time to go to a rig, they show up, they can help rig up, 17 they'll be there running all the solids control equipment while 18 they're -- while they're drilling and drilling, until they're 19 done. And then they go home; because that's what employees in 20 this industry do. 21 Now, Andel, I think, failed to account for that. 22 Andel said, well, because -- it was only a conditional 23 certification order, but they were denied conditional 24 certification because, I guess, there were some -- the Court's 25

talking about some irregularities or a pattern of days worked

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and days off and the invoice submissions. Well, we've looked at invoices in this case; they're not irregular. They're the 15th and the 30th or the 31st. But the -- there are going to be varying lengths of time between assignments. That's not anything difficult to do. Total Screen Solutions knows exactly what days they worked; they have the payroll records that show what days they worked; we can put it into a chart and calculate That's not a problem. And the fact that they are working, you know, for the rig for a -- while the -- while the rig is operating and they're off while it's not, well, that's Mr. W. That's the intrinsic operational characteristic we've got to account for. If they work from rig up to rig down, then they're permanently employed during that time. They get -- you know, they don't get regular weekends off like normal employees. They'll have maybe five or six days off between their rig and then they're back on. And they can be on for 30, 40 days. You know, sometimes only 10 or 15. It just -- it does just depend. But, like I say, I don't think that impacts permanence. And the thing is they keep coming back. like they worked one job with Total Screen Solutions and never -- never come back again. They work for the rig, they're off for a few days, they're on call, they get called, and the next couple hours they're back out there again, and nothing's changed. They didn't have to renegotiate their pay; they didn't have to bid for a project; they don't have to provide

in plaintiff's favor, that they were employees, you know,

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    these -- these -- it's similar to the situation here.
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    got welders who are subject to, you know, various rules and
    regulations, they -- you know, in the oilfield, and -- there is
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    a -- you know, a case that we just noticed a couple days ago;
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    it's also similar; Randolph versus Powercomm Construction.
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    This one came out January -- or, I'm sorry -- March 25th, 2014.
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    I don't think Mr. Pipitone has seen it; I'll give him a copy.
              Well, in that case you have plaintiffs who are -- and
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    if the Court would like a copy --
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              THE COURT:
                          Okay.
         (Pause)
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              MR. MOULTON: Here we have flaggers for a
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    construction company. And the construction company is
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    saying -- well, actually, it's -- it's a staffing and
    construction company. They staff them out to various other
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    construction companies. And when they go work on other
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    construction company sites, they have to do what the other
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    construction companies say. The summary judgment granted --
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    let's see. Well --
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         (Pause)
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              So, the -- well, the point of this case is that the
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    defendant is arguing because they're subject to control of the
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    assigned employer that they're -- that the control factor
    doesn't weigh in their favor. But that's not the way the court
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    saw it.
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1 "Because a reasonable jury could find that plaintiffs 2 were controlled by defendants or by subcontractors to 3 whom defendants had delegated their control, this factor weighs against summary judgment." 4 5 So, this was a -- actually denial of defendant's 6 summary judgment, I believe. 7 And, so, we're not talking about some mysterious or novel or strange situation. This is a very common situation 8 9 where you have workers assigned to work on somebody else's -on somebody else's site. And when we're looking at conditional 10 11 certification, we're going to look at whether or not they're 12 similarly situated for the company that's alleged to be the 13 employer, which is in this case Total Screen Solutions. 14 That's all I have, your Honor, for now. 15 THE COURT: Thank you. Mr. Pipitone? 16 MR. PIPITONE: Thank you, your Honor. I clerked for 17 a federal district court judge as a law clerk 34 years ago, and 18 out of two things I learned, one is, obviously, that means I'm 19 old; but, two, it also means that when the Court says they 20 pretty much have made up their mind, either you don't say 21 anything at all or you keep your comments very, very brief. Ιf 22 I could opt for that --23 THE COURT: Or you might get the Court to change 24 their mind.

On that note, your Honor, then, I

MR. PIPITONE:

really don't have anything else to add, other than, if I may, that in this type of a case with misclassification being the issue, whether somebody is an employee or an independent contractor, you can't look at just the geography. We're not talking about the geography here. What we're talking about is whether the Court will apply the economic realities test, the five factors, if it can apply those factors to everybody in the class as though that class was one person. And here, because control is exerted by the company men, which is unequivocal, that's impossible to do. And that's the basis of our entire argument. 

With that, your Honor, thank you, and look forward to your decision.

THE COURT: All right. Like I said, there was a lot of briefing provided; this is our second hearing on this matter; I've reviewed everything fully, and Court's going to grant plaintiff's motion for conditional certification. It is a lenient standard at this stage. Court finds the putative class members are similarly situated for purposes of this preliminary or conditional certification phase.

So, I would like for you all to confer about the order and the notice. I don't -- I have problems with the one proposed by the plaintiffs. You all can do that now; Brandy can e-mail you other ones I have approved in other cases that you all can work off to know what I am likely to approve and

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1
    not approve, or she probably has copies for you if you want to
 2
    look at that now. But before you do that -- and you're welcome
 3
    to do that today and so we can work through it, or do that on
    your own time. But there is a motion to compel discovery
 4
 5
    pending by the plaintiffs. Have you all conferred on that?
              MR. MOULTON: We had a conversation on the phone
 6
 7
    about it before we filed, and we've also written letters back
 8
    and forth.
 9
              THE COURT: Okay. But a conversation is not --
10
              MR. MOULTON: Well, let me -- let me further -- your
11
    Honor, we've conferred on it at length, actually, because we've
12
    had several phone -- well, we've talked about it on the phone
13
    several times, and then we filed a meet and -- we sent them a
14
    meet-and-confer letter, and then we had a conference call with,
15
    I think, three of defendant's attorneys and went over the
16
    issues. And we weren't able to agree, and that's when we filed
17
    our motion.
18
              THE COURT:
                         So, everything that's set out -- it's a
19
    pretty lengthy motion -- has been addressed and not agreed to.
20
              MR. MOULTON: Yes, your Honor. Now, there is a --
21
    some of the things that we have agreed to we haven't completed
22
    yet, but we're -- we're working on that. But if we need to
23
    bring those issues up, we will.
24
              Now, the reason why the motion --
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Well, it's pending; it wasn't ripe.

- 1 | have not -- I didn't ask for a shortened time frame on that,
- 2 but I just wanted to see what we need to do to address that.
- 3 Do we need to set that for a conference after defense has had a
- 4 | chance maybe to respond, or how do we get that moving?
- 5 MR. PIPITONE: Your Honor, a lot of the matters were
- 6 | addressed in our conference call, and many were agreed to; some
- 7 | were not. We could perhaps try to confer one more time to see
- 8 if we can narrow that down for the Court --
- 9 **THE COURT:** Uh-huh.
- 10 MR. PIPITONE: -- so the Court's burdened as little
- 11 | as possible (indiscernible).
- 12 | THE COURT: Okay. That would -- that would be good.
- 13 | And, then, if there are any issues remaining, let Brandy know
- 14 | so she -- we can get on the phone or whatever we need to do --
- 15 MR. PIPITONE: There --
- 16 THE COURT: -- to address those issues, but then
- 17 | streamline it for me to let me know -- imagine the defense will
- 18 be filing a response or a joint submission to the Court
- 19 regarding what the Court needs to focus on.
- 20 MR. PIPITONE: Your Honor, there is a motion pending
- 21 | for a summary judgment with respect to the defendant, Gary
- 22 Mills.
- 23 **THE COURT:** I've reviewed that. I think it's
- 24 premature at this point. So, I was going to discuss that
- 25 today. I was going to deny it without prejudice, so, you know,

- 1 you all could certainly refile it. I just think with what's
- 2 before the Court at this point there were fact issues.
- 3 MR. PIPITONE: Your Honor, I wonder if I may request,
- 4 | instead of denying it without prejudice, if you could simply
- 5 hold it in abeyance until a sufficient opportunity for
- 6 discovery --
- 7 THE COURT: I don't mind doing that, but you, as a
- 8 | federal -- former federal law clerk, would know that the
- 9 motions -- as long as it's not sitting there for six months,
- 10 | I'm probably okay --
- 11 MR. PIPITONE: I recall filling out those reports for
- 12 | the judge, so --
- 13 **THE COURT:** So, I will leave it open, but if it gets
- 14 | a little further I may nudge you all to say, you know, we're
- 15 going to terminate this and reconsider it later.
- 16 MR. PIPITONE: Well, or on the other hand, have the
- 17 plaintiff go ahead and proceed with whatever discovery they
- 18 need with respect to Gary Mills and get this over with.
- 19 MR. MOULTON: Your Honor, that's --
- 20 **THE COURT:** That's fine. I mean --
- 21 MR. MOULTON: -- that's exactly what we intend to do.
- 22 We --
- 23 **THE COURT:** Okay. So, I will for purposes of now,
- 24 then, just leave it open. I won't make a ruling on it and just
- 25 | think it's a little premature right now. You all do further

- 1 | discovery; the motion will remain pending. You all are going
- 2 to have to let me know, though, when I need to, when it's ready
- 3 to go or you all are going to file additional pleadings
- 4 regarding that motion.
- 5 MR. PIPITONE: Your Honor, with respect to the notice
- 6 issue, to me, that is -- if there is going to be a conditional
- 7 class certification, the notice is incredibly important to me.
- 8 THE COURT: I -- well, I agree, and I don't like the
- 9 style of this. It seems a little like an advertisement instead
- 10 of something authorized by a federal court.
- 11 MR. MOULTON: Your Honor, it's just a form that we've
- 12 used in lots of cases, but I'm not married to that form.
- 13 **THE COURT:** Yeah.
- MR. MOULTON: I mean, it's -- we can use the form you
- 15 like.
- 16 THE COURT: I've had Brandy make some copies of prior
- 17 orders and notices and consent forms that I've approved, so I
- 18 | don't know if you all want some time to look at that and try to
- 19 | submit an agreement to the Court, or just where we have maybe
- 20 | just a couple issues from -- for the Court to consider.
- 21 MR. PIPITONE: Your Honor, if this is amenable to the
- 22 | Court, perhaps just a brief discussion about a couple of
- 23 things?
- 24 **THE COURT:** That's fine.
- 25 MR. PIPITONE: One, because this is coming out with

the imprimatur of the federal court, it should not look like an advertisement, which is precisely what this looks like: Please sign your case up to me.

THE COURT: And I've addressed that, so --

MR. PIPITONE: Yeah. So --

THE COURT: I think what you have before you, if you got a copy from Brandy, will show you what I'm inclined to do and look at.

MR. PIPITONE: Okay.

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But also I think there was an issue when THE COURT: I was reading the briefs regarding the notice about attorneys. I'm not -- and I have addressed this in another case -inclined to -- I think any potential opt-ins need to be informed they can retain their own attorneys. I'm not going to bar people from opting in just because they have a different lawyer. I mean, all of this is about efficiency on the Court's part, too, and I don't see where that needs to be somewhere else, or filed as a different case. Whether they remain in or not later, I just kind of -- I noticed it was all directed -- I didn't see anything -- and it's been a little while since I reviewed what plaintiff proposed in detail -- but about them being able to contact someone else if they desired to do so. That being said, I don't have a problem with listing the main counsel for plaintiffs for questions. And you'll see that in some of the others I have. I don't tend to include the defense

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    counsel in there.
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              MR. MOULTON: Right; I see this one that -- the
    example, I think this is fine: If you have any questions, you
 3
    know, you may contact them directly or you may contact any
 4
    counsel of your choice. That's -- that's fine.
 5
 6
              THE COURT: Okay. Just --
 7
              MR. MOULTON: Well, I just -- well, I didn't -- I
    thought that the -- yeah. No, my actual issue was something
 8
 9
    else. So, that -- that's -- I don't have a problem with that.
10
              THE COURT: Okay.
11
              MR. MOULTON: What I -- the main thing that I also
12
    can remember -- it's been a while for me, too, to remember --
13
    is on the consent form they need to be able to put their
14
    contact information. Because these are people that can get --
15
              THE COURT: That's fine. But what are you --
16
              MR. MOULTON: -- they can be subject to discovery.
17
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THE COURT: What are you asking for?

18 MR. MOULTON: Well, they need to be able to give us

19 their name, address, phone number, e-mail address.

THE COURT: I usually allow e-mail addresses.

21 What else? I thought there may have been a couple of

22 other issues on --

20

23

24

25

MR. PIPITONE: There were, your Honor. If I understood correctly, you said that you would not allow the defense counsel to be on the notice in case --

- THE COURT: I have not allowed that in the past. I
  mean, you can certainly, you know, bring that up; we can
  address it.
- 4 MR. PIPITONE: I would like to, because --
- **THE COURT:** Okay.

- MR. PIPITONE: -- your Honor, when anyone tries to make an intelligent decision, then it's always best to have both sides of the case. And, so, if somebody is given just one side of the case, it's impossible for them to make that informed decision. Now, I would like the opportunity to give the defense, just as Mr. Moulton definitely wants to have that opportunity to give the reasons why they should pursue an action and recovery. So, I would like people -- they don't have to, but we can put it in the notice -- they don't have to call either one of us. But both names and all the contact information should be provided with the instruction that they can choose to call one or both or none at all.
  - MR. MOULTON: Your Honor, we -- courts have looked at this, and most courts don't do it because the -- the defense is duty bound, has a total different interest in this case. The lawyers for the defendant are doing -- their job is to make sure they never get paid.
- THE COURT: Have you been involved in cases where
  that's been allowed, Mr. Pipitone? Because I've just not seen
  it in what I've -- I've done in the last few years.

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              MR. PIPITONE: I would say, your Honor, I'm no more
 2
    biased in favor of my client than Mr. Moulton is in favor of
    his. I mean, that's a ridiculous assertion. So, if -- that's
 3
    one thing I would very much like to have the opportunity to do.
 4
 5
              THE COURT: Have other courts allowed that?
              MR. PIPITONE: I have not requested that of other
 6
 7
    courts, your Honor.
 8
              THE COURT: Yeah. I'll give you some time to look
 9
    into that.
10
              MR. PIPITONE:
                             Okay.
11
              THE COURT: I have not seen that in the matters I've
12
    had before the Court regarding the FLSA, so I have never been
13
    inclined to include that.
14
              MR. PIPITONE: All right.
15
              THE COURT: But if you want to look into that and let
16
    me know further, that's fine.
17
              What other issue on the notice from the plaintiffs?
18
    Anything?
19
              MR. MOULTON: Your Honor, it --
20
              THE COURT: And there may be --
21
              MR. MOULTON: I know Andrew --
22
              THE COURT: -- there may be issues that come up when
23
    you all --
24
                            Right.
              MR. MOULTON:
25
              THE COURT:
                           -- go through that and try to submit
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- something to the Court, but just generally, if there is
  something I can jump on.

  MR. MOULTON: I'm sure this notice is fine. I know
- Andrew Dunlap very well. We do cases together, and if -- if
  this is something you've approved in one of his cases, I'm sure
  it's fine. If we follow this format, I'm sure it's going to
  work out.
- 8 **THE COURT:** Which one are you looking at, in 9 particular? Because there were several.
- 10 MR. MOULTON: I'm looking at this Durbin versus
  11 Advanced Pipeline. Is there two?
- 12 **THE COURT:** Then, Mr. -- well, there are several, I
  13 believe, that we have conditionally certified, and I probably
  14 gave you -- two or three of them, Brandy?
- 15 **THE CLERK:** There's three cases --
- 16 **THE COURT:** Three cases?
- 17 **THE CLERK:** -- Durbin --
- 18 **THE COURT:** If you all want to review those --
- 19 MR. MOULTON: Okay. Here you go.
- 20 **THE CLERK:** -- (indiscernible) Martinez.
- THE COURT: -- and then visit; maybe Mr. Pipitone can
  review what the Court has sent out in the past. You all try to
  submit something to the Court by agreement, and then let me
  know what's not agreed to, and I can flesh that out further.
- 25 MR. PIPITONE: And, your Honor, just so I don't chase

- 1 | something that is not ever going to pass muster, in addition to
- 2 having the plaintiff's version of the case, will the
- 3 defendant --
- 4 THE COURT: Yes.
- 5 MR. PIPITONE: -- be permitted -- very good.
- 6 THE COURT: And all of those have a little -- should
- 7 | include what the defendant's position is.
- 8 MR. PIPITONE: Okay. One thing that we have done in
- 9 | the past is the putative members may -- may or may not want
- 10 | someone like James Lauterbach to be their class rep. So, we
- 11 have asked that it be told to these putative class members that
- 12 Mr. Lauterbach will be proceeding on their behalves.
- 13 | THE COURT: I don't remember how we have raised -- I
- 14 know we generally include the named plaintiffs in that notice,
- 15 | but I don't -- anything from the plaintiff on that?
- 16 MR. MOULTON: Well, I mean --
- 17 THE COURT: Because it -- I mean, they --
- 18 MR. MOULTON: Is --
- 19 **THE COURT:** Those named plaintiffs are proceeding on
- 20 behalf of the others.
- 21 MR. MOULTON: Right. He -- I mean, I agree that
- 22 | certainly through discovery he's going to represent them, but I
- 23 don't think even the defendants would agree that we can only
- 24 put James Lauterbach on trial and decide for everybody --
- 25 usually what happens, you decide on some subset of the class

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    you can't, I will --
 2
              MR. MOULTON:
                             Sure.
              THE COURT: -- address it.
 3
 4
              Any other --
 5
              MR. MOULTON: Your Honor, there is something coming
    up that we need to work on. I think -- I don't have my case
 6
 7
    calendar in front of me right now, but I think April 15th is
 8
    our deadline to give a settlement demand.
 9
              THE COURT: You know, I'm afraid because this has
10
    been delayed somewhat --
11
              MR. MOULTON: We need to --
              THE COURT: -- that we're going to need to address
12
13
    the scheduling order --
14
              MR. MOULTON: Right.
15
              THE COURT: -- post, now, conditional certification.
16
              Mr. Pipitone?
17
              MR. MOULTON: Why don't we -- oh, I'm sorry. I was
18
    going to say maybe we should confer and maybe we'd probably
19
    come together with an agreed scheduling order for a -- and
20
    propose it to the Court.
21
              MR. PIPITONE: I'm sure we can work that out, your
22
    Honor.
23
              THE COURT: That is fine.
24
              MR. PIPITONE: Yeah.
25
              MR. MOULTON:
                             Well, it --
```

Okay.

MR. MOULTON:

- 1 | what has normally been done by the Courts. I'm not saying it's
- 2 | right or not; it's just kind of that's where the cases are,
- 3 and, so, I've just kind of gone along with whatever has been
- 4 approved or what the cases say is okay. I don't -- what's the
- 5 | plaintiffs' position on that?
- 6 MR. MOULTON: Your Honor, well, the -- I mean, all of
- 7 | the notices that I do always have a section in there -- and I'm
- 8 | sure these probably do, too; I haven't read them in full --
- 9 | that make it explicitly clear that you're not saying either
- 10 way.
- 11 **THE COURT:** I have authorized the notice, but I'm
- 12 | certainly not --
- 13 | MR. MOULTON: Right. Plaintiffs are given -- you
- 14 know, they get to say what the case is about; defense gets to
- 15 | say what the case is about. Now, the -- the third-party
- 16 administrator you'll see in huge cases where there's going to
- 17 be thousands of people and not one firm can really handle the
- 18 | intake, right? That's not this case.
- 19 **THE COURT:** No, I understand --
- 20 MR. MOULTON: Yeah. But --
- 21 | THE COURT: -- the concern from the defense
- 22 perspective.
- 23 MR. MOULTON: Right.
- 24 **THE COURT:** However, I think --
- 25 MR. MOULTON: Well, what I was going to say --

only -- if they could only talk to a third-party administrator, who can't answer those questions for them, that's -- that's not right; that's not helping them.

MR. PIPITONE: And, your Honor, too, I will say this. If it doesn't go to a third-party administrator, if both of us are put down, I will just say this to the Court. I have never in my entire career won a hearing or a trial when I didn't show up. And, so -- in fact, I can say I lost every one of them. And, so, that's what we have here. If we can't have both of us commenting and let somebody decide, then it's just a one-sided proposition.

THE COURT: Yeah, the only -- the problem, I think, sometimes with the defense, I would think, and why I generally don't see or I have never seen where they have been submitted, is because the FLSA is so particular about being careful with the defendant, and the defense attorney who's representing the defendant, there being any sort of -- and I think there are some notices or some examples about no retaliation or blackballing or anything like that by the defense, and I would hate to open up that can of worms; "Well, we called the defense lawyer" -- not that you would do that; I'm just saying people could make some claims -- "and he told me, you know, I'd better not participate." Not that you would do that; it's just there are some restrictions on some -- I think a couple of those examples have, you know: You're informed the defendants can't

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              THE COURT: Right, but I'm just concerned about, you
 2
    know, with the FLSA, kind of lays out some things that
 3
    defendants have to be concerned --
 4
              MR. PIPITONE: Uh-huh.
 5
              THE COURT: -- you know, be careful about.
 6
              MR. PIPITONE: Yeah. I understand.
 7
              THE COURT: Okay. So, about a week to see what you
 8
    all can get done?
 9
              MR. PIPITONE: Very good, Judge. Thank you.
10
              MR. MOULTON: Thanks.
11
              THE COURT: All right. Thank you. And you all are
12
    going to also gather on the discovery issue.
13
              MR. PIPITONE: Yes.
14
              MR. MOULTON: Certainly.
15
              THE COURT: All right. You can be excused.
16
              MR. MOULTON:
                            Thank you.
17
         (Proceeding was adjourned at 2:24 p.m.)
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	I certify that the foregoing is a correct transcript from the
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